- 1 station?
- 2 MR. SHAINIS: Objection. The witness testified he
- 3 did not know if the station ever had been constructed.
- 4 JUDGE CHACHKIN: Sustained.
- 5 BY MR. SCHAUBLE:
- 6 Q Turn back to Exhibit 319, Mr. Cordaro. Under
- 7 No. 1, do you see the notation, "SMRS base license at Rasnow
- 8 Peak, 852.4875?"
- 9 A Are you talking about Item 1?
- 10 Q Yes.
- 11 A Yes.
- 12 Q Okay. Now, do you recall if that station was
- subject to the management and marketing agreement, which is
- 14 Exhibit 323?
- 15 A What was the question?
- 16 Q Okay. Was that facility at Rasnow the subject of
- 17 the radio system management and marketing agreement, which
- 18 is WTB Exhibit 322?
- 19 A Yes, I believe so.
- 20 Q Okay. Do you know if that station was ever
- 21 constructed?
- 22 A No.
- 23 MR. KELLER: Excuse me. Is that no, you do not
- 24 know?
- JUDGE CHACHKIN: Is that right? You do not know

- 1 if it was ever constructed?
- THE WITNESS: No, I don't know.
- JUDGE CHACHKIN: Okay.
- 4 BY MR. SCHAUBLE:
- 5 Q While you were employed by Southland
- 6 Communications, did you ever have any opportunity to visit
- 7 Rasnow Peak?
- 8 A Yes.
- 9 Okay. Do you recall approximately how many times
- 10 you visited Rasnow Peak?
- 11 A Just once.
- 12 Q Okay. Can you please describe the circumstances
- 13 behind that visit?
- 14 A I delivered some documents to the owner after the
- 15 fire. We had a fire that was up there, so the facility was
- 16 wiped out. I delivered some documents for James Kay to the
- 17 owner.
- 18 Q Did you ever perform any maintenance work on
- 19 equipment located at Rasnow Peak?
- 20 A No.
- 21 Q Do you know if any expenses were ever incurred
- 22 with respect to this station?
- 23 A I have not paid for any expenses.
- Q Okay. Do you know whether anybody else ever paid
- 25 for any expenses relating to the station?

- 1 A No, I do not know.
- 2 Q Do you know if there was a filing fee paid in
- 3 connection with the application which led to the issuance of
- 4 the license?
- 5 A I do not know.
- 6 Q Mr. Cordaro, have you previously heard of an
- 7 entity called Oat Trunking Group?
- 8 A Yes.
- 9 Q Okay. What is your understanding of what Oat
- 10 Trunking Group is?
- 11 A My understanding, it's a company that manages or
- 12 runs an SMR operation on Oat Mountain.
- 13 Q Okay. Do you have an understanding as to who the
- 14 owner of Oat Trunking Group is?
- 15 A I would only be assuming it's James Kay.
- 16 Q Do you have --
- 17 JUDGE CHACHKIN: I will strike it. If the witness
- is only assuming and he does not know, the answer will be
- 19 stricken.
- BY MR. SCHAUBLE:
- 21 Q Do you have any basis for believing that Mr. Kay
- is the owner of Oat Trunking Group?
- 23 A No.
- Q To your knowledge, did Oat Trunking Group ever
- 25 conduct any business?

- 1 A I do not know.
- 2 Q Okay. Were you ever involved in any meetings or
- 3 discussions relating to Oat Trunking Group?
- 4 A No.
- 5 Q Mr. Cordaro, please direct your attention to WTB
- 6 Exhibit No. 312.
- 7 JUDGE CHACHKIN: 312?
- 8 MR. SCHAUBLE: 312, Your Honor.
- 9 BY MR. SCHAUBLE:
- 10 O Turn to the second page of that exhibit. At the
- 11 bottom of the page, Mr. Cordaro, is that your signature on
- 12 the document?
- 13 A Yes.
- 14 Q Okay. Do you see that this is an application
- filed in the name of Oat Trunking Group, Inc.?
- 16 A Yes.
- 17 Q Okay. Do you recall the circumstances under which
- 18 you signed this application?
- 19 A No.
- 21 somebody's request?
- 22 A Yes.
- Q At whose request?
- 24 A James Kay.
- Q Okay. Now, do you see the date next to your

- 1 signature of June 8, 1992?
- 2 A Yes.
- 3 Q Did you sign this application on or about that
- 4 date?
- 5 A I don't recall.
- 6 Q Now, when you signed this form, was this form
- 7 completed when you signed it?
- 8 A I don't recall.
- 9 Q Were you ever informed that you were an officer of
- 10 Oat Trunking Group?
- 11 A No.
- 12 Q Did anyone ever inform you that part of your job
- duties at Southland would be to conduct business relating to
- 14 Oat Trunking Group?
- 15 A No.
- 16 Q Do you see the address on this application, the
- 17 P.O. box there?
- 18 A Yes.
- 19 Q Do you recognize that P.O. box?
- 20 A No.
- 21 Q To your knowledge, Mr. Cordaro, did you ever
- 22 receive any sort of compensation from Oat Trunking?
- 23 A No.
- Q Mr. Cordaro, please direct your attention to WTB
- 25 Exhibit 315.

1	Α	Yes.

- Q On the second page, do you see your signature
- 3 there?
- 4 A Yes.
- 5 Q Is that your signature on the document?
- 6 A Yes.
- 7 Q Who prepared this document?
- 8 A James Kay.
- 9 Q Did somebody present this document and request
- 10 that you sign this document?
- 11 A Yes.
- 12 O Who would that individual have been?
- 13 A James Kay.
- 14 Q Do you recall having any sort of discussion with
- 15 Mr. Kay when this document was presented to you?
- 16 A I don't recall any conversation.
- 17 Q Mr. Cordaro, are you familiar with the term "end
- 18 user license"?
- 19 A Yes.
- 20 Q Please describe your understanding of that term.
- 21 A That would be the license that the customer has.
- 22 O What would that license allow the customer to do?
- 23 A That would allow the customer to operate on that
- 24 particular frequency, specifying mobiles, mobile count, base
- 25 station.

- 1 Q Now turn back to WTB Exhibit 319.
- 2 A Yes.
- O Under 2, do you see the reference to, "Recently
- 4 mailed user license for the SMR at Rasnow, 807.4875?"
- 5 A Yes.
- Q Did you have an understanding at that time as to
- 7 whether there were any applications for licenses in your
- 8 name for end user licenses?
- 9 A That's what this item is instructing, that I did
- 10 have a user license.
- 11 O Mr. Cordaro, turn to WTB Exhibit 316.
- 12 A Yes.
- 13 Q Have you seen this document previously?
- 14 A Yes.
- O Okay. Do you have an understanding of what this
- 16 document is?
- 17 A This is a user SMR license.
- 18 O Do you see how many mobiles are authorized under
- 19 this license?
- 20 A Yes.
- 21 O How many would that be?
- 22 A Sixty-four.
- 23 O Now, do you see that the license is in your name,
- 24 d/b/a VSC Enterprises?
- 25 A Yes.

- 1 Q What was VSC Enterprises?
- 2 A VSC was Vincent Sam Cordaro, my initials, and it
- 3 was strictly a little consulting business I had. I actually
- 4 started it prior to selling my business to James Kay.
- O Okay. Let me ask. Did VSC Enterprises ever
- 6 conduct any sort of business?
- 7 A Yes.
- 8 O Okay. What sort of business did it conduct?
- 9 A I did publications. I wrote a newsletter for a
- 10 non-profit organization. I did some computer work,
- 11 consulting on computer work for programming.
- 12 O Okay. Do you recall during what time period VSC
- 13 Enterprises was conducting business?
- 14 A Years?
- 15 O Yes.
- 16 A I believe even up to today it's still a valid
- 17 filing.
- 18 Q Okay. You made reference to the filing. Could
- 19 you please describe the nature of that filing?
- 20 A A business license proprietorship.
- 21 O Now, did VSC Enterprises ever have any occasion to
- 22 use radios?
- 23 A No.
- Q Did you ever have any discussion with Mr. Kay in
- 25 which you expressed an interest or desire to have VSC

- 1 Enterprises use radios?
- 2 A No.
- 3 Q Now, while you were employed by Southland
- 4 Communications, did you ever have any occasion to use
- 5 two-way radios?
- A As an employee of Southland, yes.
- 7 Q Okay. Were you provided with a radio, the radio
- 8 that you used?
- 9 A I had my own radio, and also I was provided a
- 10 portable for use.
- 11 Q Okay. Who provided you with the portable?
- 12 A Southland Communications.
- 13 Q Okay. For what purpose would you use those
- 14 radios?
- 15 A To communicate with the office, the field, you
- 16 know, technicians, installer.
- 17 Q Did you use these relating to your employment?
- 18 A Yes.
- 19 Q Now, to your knowledge, did other employees at
- 20 Southland use two-way radios in connection with the business
- of Southland Communications?
- 22 A Yes.
- 24 operated on?
- 25 A They were on an SMR. I don't -- those are

- 1 multiple frequencies. I don't know specifically which
- 2 frequency.
- 3 Q Okay. Would this be 800 megahertz band or a 475
- 4 watt?
- 5 A No. It was 800 megahertz.
- 6 Q Now, during the period you were employed by
- 7 Southland, Mr. Cordaro, other than VSC Enterprises did you
- 8 have any other sort of employment?
- 9 A No.
- 10 Q While you were employed at Southland, did you ever
- do any sort of radio consulting work separate and apart from
- 12 your work for Southland?
- 13 A No.
- MR. SCHAUBLE: Your Honor, what is my next exhibit
- 15 number?
- 16 JUDGE CHACHKIN: 350 was the last one, so I quess
- 17 351.
- 18 We will take a 10 minute break at this time. The
- 19 parties can examine.
- 20 (Whereupon, a short recess was taken.)
- JUDGE CHACHKIN: Back on the record.
- 22 Mr. Schauble?
- MR. SCHAUBLE: Your Honor, at this time I have
- 24 tendered to counsel for Kay and counsel for the witness and
- 25 to the reporter and am handing to Your Honor a copy of a six

- 1 page document.
- 2 It begins with a letter on the letterhead of Brown
- and Schwaninger dated September 4, 1992, a three page
- 4 letter, followed by a document entitled "Fictitious Business
- 5 Name Statement", followed by two affidavits. I ask that
- 6 this document be marked for identification as WTB Exhibit
- 7 351.
- JUDGE CHACHKIN: The document will be so marked.
- 9 (The document referred to was
- 10 marked for identification as
- 11 Bureau Exhibit No. 351.)
- BY MR. SCHAUBLE:
- 13 Q Mr. Cordaro, please take a moment to review the
- 14 document.
- 15 (Pause.)
- Mr. Cordaro, turning to the fifth page of the
- 17 document, --
- 18 A Yes.
- 19 Q -- the second to the last page, you will see it is
- 20 a page entitled Affidavit.
- 21 A Yes.
- 22 Q Is that your signature on that page?
- 23 A Yes.
- Q Am I correct that the date on there is
- 25 September 4, 1992?

- 1 A Yes.
- 2 Q Turning to the previous page, do you recognize
- 3 what this page is?
- 4 A Yes.
- 5 Q Could you please describe what it is?
- 6 A This is a fictitious filing for VSC Enterprise.
- 7 Q Okay. Now --
- 8 MR. WALLUCK: Your Honor, can we take a brief
- 9 break to consult with my client?
- 10 JUDGE CHACHKIN: We will take a break.
- MR. WALLUCK: Just a moment. Thank you.
- 12 (Discussion held off the record.)
- 13 BY MR. SCHAUBLE:
- 14 Q Mr. Cordaro, with respect to the letter, which is
- 15 the first three pages of Exhibit 351, have you seen this
- 16 letter previously?
- 17 A I don't really -- I don't recall.
- 18 Q Okay. Now turning to the first sentence on the
- 19 first page of the document, do you see there is a statement
- 20 there, "We represent the radio system interests of Vincent
- S. Cordaro, d/b/a VSC Enterprises, and of James A. Kay, Jr.,
- 22 before the Federal Communications Commission."
- Did you ever have any discussions with anyone from
- the firm Brown and Schwaninger?
- 25 A No.

- 1 Q Did you ever authorize Brown and Schwaninger to
- 2 act as counsel on your behalf?
- 3 A No.
- 4 Q In 1992, did you have any understanding whether
- 5 Brown and Schwaninger had any sort of relationship with Mr.
- 6 Kay?
- 7 A Can you restate that?
- 8 Q Sure. In 1992, did you have any understanding
- 9 whether the law firm of Brown and Schwaninger had any sort
- of relationship with Mr. Kay?
- 11 A Yes.
- 12 Q Okay. What was that understanding?
- 13 A That he represented -- that they represented James
- 14 Kay here in Washington.
- 15 Q Okay. Have you ever paid any money to Brown and
- 16 Schwaninger?
- 17 A No.
- 18 O Mr. Cordaro, when you signed the affidavit on
- 19 here, which is on page 5, do you recall whether you saw a
- 20 draft or earlier version of this letter at the time you
- 21 signed the affidavit?
- 22 A I don't recall.
- 23 MR. KELLER: I am sorry. I did not hear the
- 24 witness' answer.
- JUDGE CHACHKIN: He said, "I don't recall."

- This is your signature on this affidavit? You
- 2 declared under penalty of perjury that the foregoing
- document was true and correct, executed 9-4-92. That is
- 4 your signature?
- 5 THE WITNESS: Yes, sir.
- 6 BY MR. SCHAUBLE:
- 7 Q Do you recall reviewing any sort of document in
- 8 connection with signing this affidavit?
- 9 A I don't recall.
- 10 Q Okay. Do you recall whether you were requested by
- 11 anyone to sign this affidavit?
- 12 A Just to sign the affidavit. I'm sorry. Restate
- 13 that.
- 14 Q Let me ask you. Were you requested by anyone to
- 15 sign this affidavit?
- 16 A I don't recall.
- 17 Q Turn to the second page of the document, Mr.
- 18 Cordaro. In the second full paragraph, do you see the
- 19 sentence there, "Separate and apart for his work for Kay, as
- fully disclosed in Cordaro's application, Cordaro also
- operates a radio communications consulting company?" Do you
- 22 see that?
- 23 A Yes.
- Q Was that a true statement in September, 1992?
- 25 A No.

1		MR.	KELLER:	Excuse	me.	The	witness	said	no,
2	correct?								

- JUDGE CHACHKIN: Yes.
- 4 MR. SHAINIS: Thank you.
- 5 BY MR. SCHAUBLE:
- 6 Q Turn to the third page of the document, Mr.
- 7 Cordaro, the third page of the letter. In the second
- 8 paragraph you will see the --
- 9 MR. KELLER: The second full paragraph?
- 10 MR. SCHAUBLE: The second full paragraph.
- 11 BY MR. SCHAUBLE:
- 12 Q Do you see there is a statement there, "On the
- date of the filing of Cordaro's application, 17 mobile unit
- 14 slots were available. He desires to operate that many
- mobile units, and he requested authority for them in his
- 16 application."
- My question to you, Mr. Cordaro, is did you ever
- have a desire and intention to operate 17 mobile units?
- 19 A No.
- 20 Q Did you ever have any discussion with Mr. Kay in
- 21 which you expressed an intention or desire to operate 17
- 22 mobile units?
- 23 A No.
- MR. SCHAUBLE: Your Honor, at this time I move WTB
- 25 Exhibit 351 into evidence.

1	JUDGE CHACHKIN: Any objection?
2	MR. KELLER: No objection.
3	JUDGE CHACHKIN: All right. Bureau Exhibit 351 is
4	received.
5	(The document referred to,
6	having been previously marked
7	for identification as Bureau
8	Exhibit No. 351, was received
9	in evidence.)
10	MR. SCHAUBLE: Your Honor, I would note for the
11	record that the Bureau originally exchanged Exhibit 314,
12	which I believe the record showed to be or appears to be a
13	draft, unsigned version of Exhibit 351. Your Honor rejected
14	314, and 351 is the signed version of what was exchanged as
15	314.
16	JUDGE CHACHKIN: All right.
17	MR. SCHAUBLE: I would just note that for the
18	record.
19	BY MR. SCHAUBLE:
20	Q Mr. Cordaro, please turn back to WTB Exhibit 322.
21	That is the November 11 radio system management and
22	marketing agreement.
23	A Yes.

Do you recall the circumstances under which you

24

25

signed this agreement?

- 1 A No.
- Q Okay. Do you recall if somebody requested that
- 3 you sign this agreement?
- 4 A Yes.
- 5 Q Who made that request of you?
- 6 A James Kay.
- 7 Q Okay. Do you recall? Did Mr. Kay present this
- 8 document to you for your signature?
- 9 A Yes.
- 10 Q Okay. Did you have a discussion with Mr. Kay when
- 11 he presented this document to you?
- 12 A I don't recall a discussion.
- 13 Q Mr. Cordaro, turn to page 4 of the agreement,
- 14 Paragraph VI.
- MR. KELLER: We are on 322, counsel?
- MR. SCHAUBLE: 322.
- 17 THE WITNESS: Yes.
- 18 BY MR. SCHAUBLE:
- 19 Q Okay. Do you see that paragraph? Do you have an
- 20 understanding of what this paragraph provided?
- 21 A Which paragraph?
- 22 Q Paragraph VI.
- 23 A "Compensation for service". Yes.
- Q Okay. Did you ever receive any payment pursuant
- 25 to this agreement?

1 Α Yes. Turn to WTB Exhibit 324. Do you recognize 2 0 Okay. 3 that document, Mr. Cordaro? 4 Α Yes. 5 Did you receive this check? 0 6 Α Yes. 7 At the time you received this, did you have an 0 understanding as to why you were receiving this check? 8 9 Α Yes. 10 0 Okav. What was that understanding? 11 Α To validate this contract, he was to give me \$100. 12 Other than this \$100 payment, did you receive any 0 13 other payment in connection with this agreement? 14 Α No. 15 Did you ever receive any reports concerning the 16 amount of revenue this station was generating? 17 Α No. 18 0 Did you have an understanding as to who would have 19 that information? 20 Α Yes. 21 And who would have that information? 0 22 Α Lucky's Two-Way.

23

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Α

No.

Q Prior to entering into this Exhibit 322, which is

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Did you ever request any such information?

- 1 the written agreement, Mr. Cordaro, did you have any sort of
- 2 oral agreement with Mr. Kay on this same matter?
- 3 A No.
- 4 Q When this document was presented to you, did you
- 5 ask why this document was necessary or desirable?
- 6 A Yes.
- 7 Q Did you receive a response?
- 8 A Yes.
- 9 Q What was that response?
- 10 A This was to assist in his FCC litigation.
- 11 Q Okay. Did he provide any further explanation in
- 12 that regard?
- 13 A I do not recall.
- 14 Q Mr. Cordaro, turn to WTB Exhibit 323. Do you
- 15 recognize this document, Mr. Cordaro?
- 16 A Yes.
- 17 O And what is it?
- 18 A It's a radio system management and marketing
- 19 agreement.
- 20 Q Okay. Turn to page 9 of the document.
- 21 A Yes.
- 22 Q Under Vincent Cordaro, Licensee, is that your
- 23 signature?
- 24 A Yes.
- 25 Q Now turning back to the first page of the

- 1 document, do you see the date there?
- 2 A Yes.
- 3 Q Let me ask you. To your knowledge, when did you
- 4 sign this document?
- 5 A I don't recall the exact date.
- 6 O Do you believe it was on or about December 30,
- 7 1994?
- 8 A Yes.
- 9 Q Was this document presented to you for your
- 10 signature?
- 11 A Yes.
- 12 Q Who presented this document to you for signature?
- 13 A James Kay.
- 14 Q Did you have a conversation with Mr. Kay when the
- 15 document was presented to you?
- 16 A Yes.
- 17 Q What did Mr. Kay tell you in that conversation?
- 18 A This document is identical to the previous
- 19 document. The only difference was the date.
- 20 Q Were you told why it was necessary to sign another
- version of the same document?
- 22 A No.
- 23 Q In that discussion with Mr. Kay, do you recall
- 24 discussing anything else concerning this agreement or the
- 25 station that was subject to the agreement?

- 1 A I don't recall any other discussions.
- Q Mr. Cordaro, please turn to WTB Exhibit 321.
- 3 First turn to page 3 of the document. Towards the bottom of
- 4 the page, is that your signature on the document?
- 5 A Yes.
- O Okay. What is the date next to your signature?
- 7 A 11-21-92.
- 8 O Now, do you have an understanding of what the
- 9 purpose of this FCC Form 1046 is?
- 10 A Yes.
- 11 Q Okay. What is that understanding?
- 12 A An assignment. I'm assigning my rights on this
- 13 frequency --
- 14 O Okay.
- 15 A -- or call sign.
- 16 Q Now, is it your belief that you signed this
- document on November 21, 1992?
- 18 A Yes.
- 19 Q Okay. Now, when you signed this document was the
- 20 rest of the form filled out?
- 21 A No.
- Q Were you requested to sign this form by somebody
- 23 else?
- 24 A Yes.
- Q Were you requested to sign this form by somebody

1 else? Α 2 Yes. Okay. Who made that request of you? 3 0 4 Α James Kay. 5 What did Mr. Kay say when he made that request of you? 6 7 I signed back in -- I believe -- well, excuse me. Α 8 I signed a lot of forms when he first purchased my company, 9 so I know I signed some blank forms of that nature also. I don't recall any specific conversation we had back in 1992. 10 MR. KELLER: Your Honor, could we go off the 11 12 record for a minute? Could I have just a moment? 13 JUDGE CHACHKIN: Yes. Let's go off the record. 14 (Whereupon, a short recess was taken.) 15 MR. KELLER: Something unexpected has sort of come 16 up here. Ms. Ashauer has been sitting here. As you know, 17 we are going to call her this afternoon for a very limited purpose, but I have a suspicion now that we are going to be 18 19 getting into an area where we may also have one or two 20 rebuttal questions for Ms. Ashauer regarding a matter I 21 think we are going to be getting into here.

JUDGE CHACHKIN: All right. Perhaps that is the

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the witness room. I do not want to compromise the

Therefore, I am going to ask that she return to

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24

Sequestration Order.

- 1 best thing.
- 2 MR. KELLER: You can wait in the witness room
- 3 while he finishes testifying.
- 4 Sorry for the interruption.
- 5 BY MR. SCHAUBLE:
- 6 Q Mr. Cordaro, you referred a moment ago to blank
- 7 forms. Were you referring to blank FCC application forms?
- 8 A Yes.
- 9 Would those forms have included FCC Form 1046,
- which is the assignment of authorization form?
- 11 A I don't recall exactly which forms they were.
- 12 Q Okay.
- 13 A There was just a lot of paperwork.
- 14 Q Do you recall whether this assignment took place
- on one or multiple occasions?
- 16 JUDGE CHACHKIN: I do not understand your
- 17 question.
- 18 BY MR. SCHAUBLE:
- 19 Q Let me ask. Did you sign blank FCC application
- 20 forms on one or more occasions?
- 21 A I don't recall.
- 22 Q Now, when you signed blank FCC application forms,
- 23 did you do so at somebody's request?
- 24 A How would you define request?
- 25 Q Let me ask the question this way. Do you recall

- what led you to sign blank FCC application forms?
- 2 A The forms were handed to me with a stack of other
- 3 forms.
- 4 Q Who handed you those forms?
- 5 A James Kay.
- 6 O Okay. Did Mr. Kay say anything to you when he
- 7 handed you these forms?
- 8 A I don't recall any specifics.
- 9 Q Did you have an understanding as to what you were
- 10 supposed to do with these forms?
- 11 A No.
- 12 Q Did you have an understanding as to whether you
- were supposed to sign the forms?
- 14 A Yes.
- 15 Q Who did that understanding come from?
- 16 A Mr. Kay.
- 17 Q Mr. Cordaro, please take a moment to review the
- 18 remainder of Exhibit 321.
- 19 A I'm sorry. Which exhibit?
- 20 Q I am asking you to take a look at the remaining
- 21 pages of the same exhibit, 321.
- 22 A Yes.
- JUDGE CHACHKIN: What page are you asking him to
- 24 look at?
- 25 BY MR. SCHAUBLE:

- 1 Q Mr. Cordaro, my question is do you recognize what
- 2 the entirety of this Exhibit 321 is?
- 3 A It looks like a license form.
- 4 Q Have you seen this? Turn to page 1 of the
- 5 document. Have you seen this document previously?
- 6 A Page 1?
- 7 Q Page 1.
- 8 A I don't recall. No.
- JUDGE CHACHKIN: You do not recall or --
- 10 THE WITNESS: No. No.
- MR. KELLER: No, he has not seen it?
- JUDGE CHACHKIN: That is what he says.
- BY MR. SCHAUBLE:
- 14 Q Mr. Cordaro, do you recall being deposed in this
- proceeding in connection with this proceeding?
- 16 A Which time?
- 17 Q It is correct that you have been deposed twice in
- 18 this proceeding, correct?
- 19 A In the FCC matter?
- 20 O Yes.
- 21 A Yes.
- Q Do you recall seeing this document in connection
- with either of your depositions?
- JUDGE CHACHKIN: Which document?
- MR. SCHAUBLE: 321, Your Honor.

- 1 JUDGE CHACHKIN: The entire document?
- 2 MR. SCHAUBLE: In its entirety.
- JUDGE CHACHKIN: All right.
- 4 THE WITNESS: I don't recall seeing this document.
- 5 BY MR. SCHAUBLE:
- 6 Q Mr. Cordaro, did there come a time when you
- 7 learned that an application had been filed to assign a
- 8 license in your name from yourself to Mr. Kay?
- 9 A Yes.
- 10 Q When did you learn that such an application had
- 11 been filed?
- 12 A After I left Southland.
- 13 Q Okay. Do you recall what year that would have
- 14 been?
- 15 A 1995.
- 16 Q Do you recall from whom you learned that
- 17 information?
- 18 A From another two-way dealer.
- 19 Q Okay. Do you recall the individual's name?
- 20 A Yes.
- 21 O What was his name?
- 22 A Barney Peterson.
- Q Mr. Cordaro, turn to WTB Exhibit 325. Is that
- 24 your signature on the document?
- 25 A Yes.

1 0 Do you recall writing this letter? 2 Α No. Do you recall sending this letter to the 3 0 Commission? 4 5 Α No. 6 Do you see in this letter, Mr. Cordaro --0 7 (Pause.) THE WITNESS: Did I miss a question? 8 9 JUDGE CHACHKIN: No question is pending. 10 BY MR. SCHAUBLE: Mr. Cordaro, do you recall a time when agents from 11 0 the FCC showed up for an inspection at Mr. Kay's office? 12 13 Α Yes. Okay. Do you approximately when that occurred? 14 0 15 Α No, I don't. Did it occur during the time period when you were 16 Q employed by Southland? 17 18 Α Yes. Okay. Do you recall the name of the agent or 19 agents who were present at the inspection? 20 No, I do not. 21 Α 22 Were you present in the office when the inspection Q 23 took place? 24 Α I was at my desk. 25 Q Did you become aware of what the agents were

- 1 inspecting?
- 2 A Are you asking me why they showed up?
- 3 Q Let me ask that. Are you aware of why the agents
- 4 showed up?
- 5 A It was brought to our -- yes.
- 6 Q Okay. What was your understanding?
- 7 A They were investigating some interference.
- 8 Q Did you have an understanding of why they were
- 9 showing up in Mr. Kay's office to investigate the
- 10 interference?
- 11 A No.
- 12 Q Okay. Do you know if the agents located certain
- 13 equipment during this inspection?
- 14 A Yes.
- 15 Q What sort of equipment did they find?
- 16 A They saw a transmitter in the back room of
- 17 Lucky's.
- 18 Q Okay. What sort of transmitter? Can you describe
- 19 this transmitter?
- 20 A I don't know precisely what type of transmitter it
- 21 was.
- Q Do you have an understanding as to what frequency
- 23 band or bands the transmitter operated?
- 24 A Do I understand what frequency of that particular
- 25 transmitter?

- 1 Q Yes. What frequency band or bands this
- 2 transmitter operated on.
- 3 A Yes.
- 4 O Okay. What bands were those?
- 5 A Eight hundred megahertz.
- 6 Q Do you know if there was anything different or
- 7 unusual about how this particular transmitter was
- 8 configured?
- 9 A Mr. Kay had showed me what it was. It had an LTR
- 10 box of some sort on there similar to cross banding.
- 11 Q Okay. Mr. Cordaro, are you familiar with the term
- "cross band repeater"?
- 13 A Yes.
- 14 Q Okay. What is your understanding of what that
- 15 term is?
- 16 A My understanding of cross band repeater is taking
- 17 a signal input from a particular frequency and
- 18 rebroadcasting it on a different frequency.
- 19 Q Okay. Did you have an understanding as to whether
- 20 this particular transmitter was or was not a cross band
- 21 repeater?
- 22 A The equipment I saw was a cross band repeater.
- Q When Mr. Kay showed you this equipment, did he
- 24 explain what the purpose of the equipment was?
- 25 A I don't recall the exact conversation.

Do you recall generally what the conversation was? 1 Q 2 Α Yes. Okay. What was the conversation? 3 0 Α That it was listening to another frequency and 4 5 rebroadcasting it. Okay. Did you ever discuss with him for what use 6 0 the equipment was rebroadcasting on another frequency? 7 Α No. 8 Now, Mr. Cordaro, when you worked as sales 9 0 10 manager/general manager, did you have any duties with respect to rental radios? 11 12 Α Yes. What were the nature of those duties? 13 О Okay. I would either -- I would handle the rental 14 Α 15 transaction myself sometimes or oversee it, approve a price 16 change. Were you familiar with how many radios Mr. 17 0 Okav. Kay had available for rental? 18 19 Α Yes. 20 0 Approximately how many radios did Mr. Kay have 21 available for rental? 22 Α I don't recall exactly. 23 Can you provide an estimate? 0 24 Α Less than 100.

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Would that be true during the entire time you

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- worked as general manager/sales manager?
- 2 A Yes.
- 3 Q Okay. Now, during the period you were employed as
- 4 sales manager/general manager, did you have an understanding
- 5 as to what frequency or frequencies the rental units
- 6 operated on?
- 7 A Yes.
- 8 Q Okay. What was that understanding?
- 9 A We had some on 500 meg, what we called T-band, and
- we had some on 470.
- 11 Q Do you know whether the units operated on two
- frequencies, one in the 500 megahertz range and one in the
- 13 470 megahertz range, or did they operate in multiple
- 14 frequencies?
- 15 A The product that we had for rental did not operate
- 16 on both 470 and 500.
- 17 MR. KELLER: Excuse me. I did not hear the
- 18 witness's answer.
- JUDGE CHACHKIN: Would you repeat the answer?
- THE WITNESS: Yes.
- JUDGE CHACHKIN: Or we can have the reporter read
- 22 it back.
- 23 THE WITNESS: The product that -- the majority of
- 24 the product that we rented did not operate on both of those
- 25 channels.

- 1 MR. KELLER: Thank you.
- THE WITNESS: On both of those bands.
- 3 MR. KELLER: Thank you.
- 4 BY MR. SCHAUBLE:
- 5 Q Were there specific channels or frequencies that
- 6 were designated within those bands that were designated for
- 7 use by rental radios?
- 8 A Yes.
- 9 O Do you recall what those specific frequencies
- 10 were?
- 11 A No.
- 12 Q Do you recall how many of those frequencies there
- 13 were?
- 14 A No.
- 15 Q Now, while you worked as sales manager/general
- 16 manager at Southland, did you have any duties with respect
- 17 to demo units?
- 18 A Yes.
- 20 duties?
- 21 A I would oversee checking them out, making sure
- 22 they had the proper code and that they were returned.
- 23 O Okay. Can you estimate how many units Mr. Kay had
- 24 available for use as demo units during the time you were
- 25 sales manager/general manager?

1	Α	Demo	units	in a	sense	is	for	the	salespeople.	Is
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- 2 that what we're assuming?
- Well, let me ask you. What is your understanding
- 4 of the term "demo unit"?
- 5 A The demo units that -- my term of it is what we
- 6 provided to customers who our salespeople wanted to show
- 7 what we could provide as far as equipment goes and as far as
- 8 repeater service goes.
- 9 Okay. How many units were available for use as
- 10 demo units?
- 11 A I would be estimating less than 20.
- 12 Q Would that be true during the entire period you
- were sales manager/general manager?
- 14 A T wouldn't know.
- 15 Q Now, from time to time would Southland
- 16 Communications provide loaner radios?
- 17 A Yes.
- 18 Q Okay. Were there radios that were specifically
- 19 denominated for use as loaner radios?
- 20 A No.
- 21 Q Where would these loaner radios come from?
- 22 A They would come out of a rental inventory.
- 23 Q Mr. Cordaro, do you recall receiving a subpoena to
- 24 appear at your first deposition relating to this FCC
- 25 proceeding?

- 1 A Yes.
- 2 Q And do you recall that that subpoena required you
- 3 to produce certain materials?
- 4 A Yes.
- 5 Q In fact, you did produce materials as required by
- 6 that subpoena?
- 7 A Yes.
- 8 O Is it correct that one of the materials which you
- 9 produced was in the form of a computer disk?
- 10 A Yes.
- 11 O Is it correct that that disk contained certain
- 12 files?
- 13 A Yes.
- 14 Q Do you recall the sort of information that was
- 15 contained in those files?
- 16 A Yes.
- 17 O And what was that information?
- 18 A Some of the files contained customer information,
- 19 frequencies, accounts payable, accounts receivable.
- 20 Q Now, when you say customer information, whose
- 21 customer information?
- 22 A Lucky's.
- 23 Q Now, how did you come into possession of those
- 24 files?
- 25 A I don't recall how exactly. Either they were

- 1 given to me, or they were left for me on our network server
- 2 to download.
- O Okay. Do you recall who provided you with that
- 4 information, who arranged for you to have access to those
- 5 files?
- 6 A Yes.
- 7 O And who was that?
- 8 A Craig Sobel.
- 9 Q Just for the record, who is Craig Sobel?
- 10 A Craig Sobel was a consultant that Jim had hired to
- 11 maintain his computer system. He also was the accountant
- 12 for the company.
- 13 Q Okay. Do you recall why Craig Sobel provided or
- 14 gave you access to those files?
- 15 A Yes.
- 16 Q Why is that?
- 17 A I was simply trying to connect our technicians
- 18 with customers' information. A lot of times when a
- 19 customer's radio came in for repair, the technician had no
- 20 idea what frequency or what site or any of the programming
- information was available, so they'd have to either walk to
- the other building across the way to see Barbara or ask Jim.
- It was just a convenience to have them punch in
- 24 the customer name, and it would bring up the mountaintop
- 25 that they were on and what frequency they operated on.

- Originally -- I'm sorry -- what I was looking for
- 2 was samples. Sample data was what I needed.
- 3 Q Okay. What was the purpose, the specific use, for
- 4 which you would be using this sample data?
- 5 A The program that we were using at the time was an
- 6 element -- just a basic as we call it flat file design.
- 7 "Q&A" was the name of the program.
- In order to generate the screens that a user can
- 9 input information to retrieve data, we needed to know what
- 10 the fields available were, what information could be
- provided to you, so in order to generate those fields you
- 12 needed some sort of sampling.
- 13 Q Now, do I understand correctly? Is it correct
- 14 that you do not recall whether you received those files in
- 15 the form of a disk or received access to them through the
- 16 server?
- 17 A No, I don't recall.
- 18 Q Once you either received through disk or received
- 19 access to the files, what did you do with those files?
- 20 A I was preparing -- I was not writing code per se,
- 21 but writing a program in Q&A to be able to utilize that
- 22 data.
- 23 Q Do you recall approximately when you were
- 24 undertaking this project?
- 25 A No. I don't recall the exact date.

- 1 Q Do you recall approximately when?
- 2 A Well, the whole time I was there we were always
- 3 modifying our work order program. The whole Q&A program is
- 4 one program, so for the most part I was always modifying it
- and updating it to get the most use out of it, you know.
- 6 Q Okay. Did you ever complete this project?
- 7 A No.
- 8 Q Why did you not complete the project?
- 9 A Loss of interest, time. I was leaving. I decided
- 10 I was going to find another job.
- 11 Q What were the circumstances under which you left
- the employment of Southland Communications?
- 13 A When I originally started there, I had a three
- 14 year employment contract. The employment contract had ended
- 15 and Mr. Kay had not wanted to renew it, so I waited for a
- 16 year while we negotiated and tried to renew our contract.
- 17 It never materialized.
- 18 Q Did Mr. Kay give you a reason why it was not
- 19 renewed?
- 20 A No.
- 21 Q Mr. Cordaro, in connection with this project, do
- 22 you recall doing anything with the actual files you
- 23 received?
- 24 A Yes.
- Q What did you do with the actual file?

- 1 A I attempted to integrate it into Q&A.
- 2 Q Did you ever perform any sort of operation to
- 3 download or transfer the files?
- 4 A Yes.
- 5 Q Okay. Please explain what you did.
- 6 A I copied them to floppies.
- 7 Q What procedure did you use to copy the files onto
- 8 a floppy?
- 9 A I zipped the files up because they were too large
- 10 for one floppy. I don't remember exactly. I just copied
- 11 them.
- 12 MR. SCHAUBLE: Your Honor, I notice it is about
- noon. I am getting ready to look at a set of documents. I
- wonder if it would be appropriate to break for lunch now?
- 15 JUDGE CHACHKIN: Well, I was planning to stay
- until 12:30 p.m. unless there is some reason to break now.
- 17 MR. SCHAUBLE: That is fine, Your Honor.
- 18 JUDGE CHACHKIN: All right.
- 19 BY MR. SCHAUBLE:
- 20 Q Mr. Cordaro, in connection with this project, just
- 21 so I am understanding, is it correct that you placed these
- files either in zipped or unzipped form on one or more
- 23 floppy disks?
- 24 A Yes.
- 25 Q For the record, when did you leave the employment

- 1 of Southland Communications?
- 2 A 1995.
- Q Okay. Do you recall the month? Just if you
- 4 recall.
- 5 A May.
- 6 Q When you left the employment of Southland
- 7 Communications, did you engage in any sort of cleaning out?
- 8 Well, let me ask the question this way. Did you
- 9 have an office at Southland Communications?
- 10 A I had a desk.
- 11 Q Okay. When you left the employment of Southland
- 12 Communications, did you go through the materials in that
- 13 desk?
- 14 A The day I was actually leaving?
- 15 Q Yes.
- 16 A No. During that -- I was given a 30 day notice.
- I actually started to put everything into a box. Yes. I
- 18 threw everything into a box. I cleared out my desk.
- 19 Q What sort of materials were you intending to place
- 20 in that box?
- 21 A I don't understand what --
- Q Okay. Did you take all the contents of the desk
- and place it in the box?
- 24 A No.
- Q What sort of materials did you place in the box?

- 1 A Files. I don't know. I mean, certain files, some
- 2 personal files, pictures. I had a name tag.
- What did you do with this box after you cleaned
- 4 out your desk?
- 5 A Nothing. I just took it home and left it in the
- 6 garage.
- 7 O Okay. Did there come a time when you had a chance
- 8 to review the contents of that box again?
- 9 A Yes.
- 10 Q Okay. Please explain the circumstances under
- 11 which you reviewed that box.
- 12 A I was served a lawsuit by Mr. Kay, and through a
- deposition I had to do -- I had to turn over documents or
- anything that I might have pertaining to him.
- 15 O Do you recall approximately when you were served
- with a lawsuit by Mr. Kay?
- 17 A I've been served two lawsuits by him.
- 18 Q Okay. My question is with respect to the first
- 19 lawsuit.
- 20 A I don't recall the exact month.
- 21 Q Do you recall the year?
- 22 A 1997.
- 23 Q Do you recall the nature of the lawsuit Mr. Kay
- 24 filed against you?
- 25 A Yes.

- 1 O What was the nature of the suit?
- 2 A I was involved in a deposition with a person he
- 3 was suing, Harold Pick, and through that testimony he had
- 4 indicated that I had breached my radio service management
- 5 contract and sued me for a breach of contract.
- 6 Q Did Mr. Kay's lawsuit explain what he thought the
- 7 matter of the breach of the contract was?
- 8 A Yes.
- 9 O What was the nature of the alleged breach?
- 10 A That I had contacted the FCC. I had indicated
- 11 that I had sent a letter regarding the assignment of the
- 12 frequency.
- 13 Q If you would turn your attention back to WTB
- 14 Exhibit 325?
- JUDGE CHACHKIN: 315?
- MR. SCHAUBLE: 325, Your Honor.
- JUDGE CHACHKIN: 325.
- 18 BY MR. SCHAUBLE:
- 19 Q To your understanding, was this lawsuit the basis
- of Mr. Kay's allegations in the first suit?
- JUDGE CHACHKIN: What allegations?
- BY MR. SCHAUBLE:
- 23 Q Was this letter the basis of the allegations in
- 24 Mr. Kay's first lawsuit?
- JUDGE CHACHKIN: 315?

- 1 MR. SCHAUBLE: 325, Your Honor.
- 2 JUDGE CHACHKIN: Yes. 325. Yes. You want to
- 3 know if this letter was the basis of the allegations?
- 4 MR. SCHAUBLE: Yes.
- 5 THE WITNESS: I don't believe so.
- 6 BY MR. SCHAUBLE:
- 7 Q In connection with this lawsuit, were you required
- 8 to search your files for certain documents?
- 9 MR. SHAINIS: Objection. Leading the witness.
- 10 MR. SCHAUBLE: A preliminary question, Your Honor.
- JUDGE CHACHKIN: I will permit this question.
- 12 Overruled.
- THE WITNESS: Yes.
- BY MR. SCHAUBLE:
- 15 Q Did you in fact conduct such a search?
- 16 A Yes, I did.
- 17 Q How did you conduct that search?
- 18 A I went to the box that I had in the garage and
- 19 searched whatever I had in my desk drawers at home and
- 20 turned everything over to my counsel.
- 21 Q Okay. Is it correct that among the materials --
- JUDGE CHACHKIN: If you want to ask him what
- 23 materials he found, go ahead. Do not tell him what
- 24 materials he found.
- MR. SCHAUBLE: No. I did not.

- 1 BY MR. SCHAUBLE:
- Q What materials did you find in the box, Mr.
- 3 Cordaro?
- 4 A I don't recall all the material. Everything was
- 5 turned over to my counsel. Some of it was licensing. Some
- 6 was some correspondence.
- 7 O Let me ask. Was all the material in the box in
- 8 the form of paper records?
- 9 MR. SHAINIS: Objection, Your Honor. Leading the
- 10 witness.
- JUDGE CHACHKIN: Well, I will permit it. It does
- 12 not really taint the record. I will overrule that
- 13 objection.
- 14 BY MR. SCHAUBLE:
- 15 O The question was, was all of the material in the
- 16 box in the form of paper records?
- 17 A No.
- 18 O What other form were materials in the box?
- 19 A Computer disks.
- 21 the box?
- 22 A No.
- 23 O Do you recall what you did with the computer disk
- or disks once you saw they were in the box?
- 25 A I turned everything over to counsel.

1	JUDGE CHACHKIN: Your counsel?
2	THE WITNESS: Yes.
3	JUDGE CHACHKIN: Which counsel is that?
4	THE WITNESS: Mr. Jon Walluck.
5	BY MR. SCHAUBLE:
6	Q Did there come a time when you reviewed the
7	information contained in those computer disks?
8	A I don't recall.
9	Q Did there come a time when you learned the nature
10	of the information that was contained in the computer disks?
11	A I don't recall. Through the I'm sorry
12	through the depositions.
13	Q Do you currently have an understanding of what
14	files were contained on the computer disk or disks located
15	in that box?
16	A Currently?
17	Q Yes.
18	A As of today?
19	Q Yes.
20	A Yes.
21	Q What is that understanding?
22	A Customers' files with frequencies, unit counts.
23	That's all I know.
24	Q Do you currently have an understanding of the
25	source of the files which were in your box when you searched
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	2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24